BEVERAGE ALCOHOL PRODUCT HANDLING GUIDELINES

GENERAL INFORMATION

DEADLINE FOR RECEIPT OF PRODUCT BY WHOLESALERS IS MARCH 30, 2020

The directions outlined for shipping of bottled product and other display materials must be expressly followed by all participating suppliers.

All alcohol beverage product for the WSWA 77th Annual Convention & Exposition MUST be delivered to Caesars Palace Las Vegas by a licensed Nevada wholesaler and will be received at Caesars Palace Las Vegas by Shepard Exposition Services for the WSWA Annual Convention & Exposition.

Exhibitors may NOT direct ship or walk any alcohol beverage product into Caesars Palace Las Vegas. Product that is walked or direct shipped to the hotel may be subject to additional fees or confiscation.

Point-of-sale merchandise/materials should NOT be included with any shipment of alcohol to the Wholesaler. Point-of-sale materials must be sent to Shepard Exposition Services’ advance warehouse and received by April 13, 2020. The receipt and delivery of non-alcohol products and point-of-sale materials are charged by weight. Details are provided in the Shepard Exhibitor Service Manual.

ALCOHOL BEVERAGE PRODUCT LIST

All participants who will sample or display alcohol beverage during the WSWA 77th Annual Convention & Exposition must complete the Alcohol Beverage Product List and return it no later than March 30, 2020.

SELECTION OF WHOLESALER

Nevada is a primary source state. If you have a product that is registered in the state of Nevada and a wholesaler who delivers to Las Vegas, you must use that wholesaler for product delivery to Caesars Palace Las Vegas. If your wholesaler of record is NOT one of the WSWA wholesalers (see page two for list of WSWA Member Wholesalers) clearing product for the WSWA Annual Convention & Exposition you will need to:

- Provide your wholesaler with a copy of these guidelines.
- Provide your wholesaler with the correct destination label(s) related to your participation ie. Lower Level Suite, Exhibit Hall, Traditional Suite, etc.
- Caesars Palace Las Vegas cannot receive alcohol for the WSWA Convention & Exposition. Alcohol is received from wholesalers on the Caesars dock by Shepard Exposition. All alcohol must be delivered by a licensed NEVADA wholesaler.

The following wholesalers will have pre-scheduled delivery times arranged with Shepard for alcohol delivery to the Caesars dock: Breakthru Beverage Group, Southern Glazer’s Wine & Spirits, Johnson Brothers

If your wholesaler is other than those listed above you will need to contact Christelle Chavez, Shepard Exhibitor Specialist, cchavez@shepardes.com or (909) 212-7242 to provide your wholesalers information so that a delivery time can be arranged.

NOTE: The hotel cannot receive your alcohol samples. Alcohol can only be received on the Caesars dock by an authorized Shepard representative.

INTERNATIONAL EXHIBITORS

PLEASE NOTE THE DEADLINE FOR WHOLESALERS TO RECEIVE PRODUCT IN THEIR WAREHOUSE IS MARCH 30, PLEASE BE CERTAIN TO PLAN FOR SUFFICIENT TIME FOR THE PROCESSING OF COLA WAIVERS AND CUSTOMS CLEARANCE.

If your alcohol beverage product is being shipped into the United States and you do not have an existing relationship with a Nevada Wholesaler you must select either Southern Glazer’s Wine & Spirits or Breakthru Beverage Group as the WSWA Wholesaler to receive your product. The following must also be completed:

- A Certificate of Label Approval (COLA) waiver
- Letter of indemnity
- Information sheet for all products
- The Certificate of Compliance (COC) Form

All of these forms can be found in the service kit.

International exhibitors must also work with a customs broker to get product properly cleared through U.S. customs. Suppliers who do not have a customs broker to get alcohol and any POS materials properly cleared are welcome to contact WSWA preferred provider, Trans America (see contact information below).

IMPORTANT NOTE: Suppliers CANNOT ship alcohol beverage product manufactured or warehoused outside of the United States directly to any U.S. wholesaler, to Shepard Exposition or to Caesars Palace Las Vegas.

Once international product has been cleared through customs it will be delivered to your specified wholesaler’s warehouse and then to Caesars Palace Las Vegas. If your company is an International Exhibitor but has an existing relationship with a wholesaler in Nevada, you must use that wholesaler for the WSWA Convention & Exposition.

If you have any questions regarding the delivery or handling of product coming into the United States, please contact: Kari Langerman at Kari@wswa.org
TRANSMERICAN CONTACT INFORMATION:
Sarah Scipione, LCB
Client Team Leader – Ocean Import
Hours: Mon - Fri 8:30am to 5:00pm Eastern Time
4902 North America Drive, West Seneca, NY 14224
www.tacustoms.com
Phone: (716) 462-6022
Mobile: (716) 316-8177
Fax: (716) 897-1456
Email: ssципione@tacustoms.com

LABELING OF PRODUCT CASES
All cases of product must be affixed with one of the appropriate destination labels provided by WSWA, which can be found in the Alcohol Beverage Shipping Regulations and Destination Labels on the WSWA convention website.

The WSWA wholesalers clearing product for the WSWA Convention & Exposition will also have copies of these labels. If you are a U.S. based company and need to ship your alcohol beverage product to a WSWA wholesaler, please be certain to affix the appropriate destination label to the side of your case(s) (NOT to the top) PRIOR to shipping. The destination label is a critical tool used to organize your alcohol beverage when it arrives in the wholesalers warehouse and once again when it is delivered to the hotel.

REMINDER: All Alcohol Beverage Product MUST have the appropriate destination label and be accompanied by a Bill of Lading. If you are shipping cases to the wholesaler be CERTAIN to use crush proof materials and secure your cases. WSWA wholesalers and Shepard are not responsible for product that arrives damaged or is damaged in transit to the hotel.

WHOLESALE PRODUCT HANDLING FEES
Each wholesaler will charge product handling fees and will advise you of your tax liability. Taxes and handling fees MUST be paid before the wholesaler will clear the product and deliver it to the hotel. Your selected wholesaler will also require your signature on an indemnification letter, BEFORE they will complete the appropriate documentation for the State of Nevada.

Fees to wholesalers must be made by check or money order and must be received before your product can be released.

All forms can be found in the Shepard Exhibitor Service Manual.

FAILURE TO COMPLY WITH THE WSWA PRODUCT HANDLING GUIDELINES MAY RESULT IN LOSS, CONFISCATION, OR RETURN OF PRODUCT TO SENDER.

SHEPARD SERVICES COVERED UNDER THE FEES
Product handling fees cover the following services:

- Shepard’s receipt of Alcohol Beverage Product from designated Wholesalers.
- Sorting and secure storage at Caesars Palace Las Vegas until date of delivery to suite or exhibit halls.
- Shepard delivery to Suites, Exhibit Halls, Competitions, etc. (as indicated on the destination label adhered to the case)
- Upon pre-approved request (and only for ALCOHOL that is part of the wholesaler portfolio) return delivery to the hotel loading dock for pick-up by an approved wholesaler at the conclusion of the convention.
- Other means of product dissolution.

WHEN SHOULD YOU PAY SHEPARD FEES?
All Exhibitor and Suite holders will be required to pay the product handling charges prior to the delivery of alcohol of POS materials to their respective exhibit booth or suite.

HOW MAY THE SHEPARD FEES BE PAID?
Exhibitors and Suite holders may pay by Visa, MasterCard, American Express or company check (made payable to Shepard Exposition Services). Checks must be in U.S. Funds. See the Method of Payment form in the Shepard Exhibitor Service Manual for details.

NON-ALCOHOL BEVERAGE EXHIBIT ITEMS AND POINT-OF-SALE MATERIALS
All non-alcohol items such as point of sale materials, props, signs, decorative and display item, give-a-ways etc., should be sent SEPARATELY and DIRECTLY to the Shepard Advance Warehouse per the instructions in the Shepard Exhibitor Service Manual.

All point-of-sale & non-alcoholic deliveries for the convention must arrive at the Shepard warehouse by April 13, 2020. Please be certain to use the Shepard Materials Handling labels for all non-alcohol items.

PLEASE DO NOT SEND POINT-OF-SALE MATERIALS TO WHOLESALERS
WSWA MEMBER WHOLESALER PARTNERS FOR 77TH CONVENTION & EXPOSITION

BREAKTHRU BEVERAGE NEVADA
Bart Masi
1849 West Cheyenne Avenue
North Las Vegas, NV 89032
Bmasi@breakthrubev.com
(702) 699-8833

SOUTHERN GLAZER’S WINE & SPIRITS OF NEVADA
Ipo Episom
Director of Compliance & Logistics
8400 S Jones Blvd
Las Vegas, NV  89139
(702) 253-3243 office
(702) 210-9490 cell
everdawswa@sgws.com

DEADLINE FOR RECEIPT OF ALCOHOL OR FOR RECEIPT OF PULL TICKET BY WHOLESALERS IS MARCH 30, 2020.

COLLECTING YOUR ALCOHOL AND FREIGHT UPON ARRIVAL AT CAESARS PALACE

Your alcohol beverage product will be inventoried and stored in a secure area until delivered to its intended destination. To ensure expedient product delivery, we recommend that you go to the WSWA Product Distribution Center (see location and hours below) soon after your arrival and check-in at Caesars Palace to arrange for the delivery of your alcohol and other freight (i.e. POS) to your Traditional or Lower Level Suite.

IMPORTANT: A company representative MUST be present in the Traditional or Lower Level Suite to receive delivery.

Exhibit Hall Exhibitors, please note that alcohol and freight is scheduled for automatic delivery to the Exhibit Halls on Monday, April 20 by noon. Exhibitors should ONLY go to the Product Distribution Center if their alcohol is NOT in their exhibit booth by noon on Monday, April 20.

ALCOHOL FOR TASTINGS AND COMPETITIONS, HOT BRANDS AWARDS AND SPONSORED WSWA EVENTS

Alcohol for competitions, awards or sponsored WSWA events will be delivered to the event location. There is no need to stop at the WSWA Product Distribution Center.

Use of the proper destination label(s) and separation of alcohol intended for the Wine & Spirits Tasting, the Iron Wholesaler Mixologist Competition, Hot Brands, the Opening Night Reception and other sponsored WSWA events from alcohol intended for exhibit booths and suites is imperative. Destination labels for the Wine & Spirits Tasting and Wholesaler Iron Mixologist Competition are available at www.wswaconvention.org. Destination labels for sponsored WSWA events and the Hot Brand Awards, will be sent to company point of contact and are NOT available on our website or in the Shepard Exhibitor Service Manual.

You must complete a separate Alcohol Beverage Product List for alcohol which will be used or displayed in/at competitions, awards and/or sponsored WSWA events.

Please contact Cindy Nachman-Senders, Cindy@wswa.org with any questions.

DIRECT DELIVERY TO THE HOTEL IS PROHIBITED

Exhibitors, attendees and/or hotel guests are prohibited from direct shipping, delivering or hand carrying alcohol of any type into Caesars Palace. Participants found to be in violation of this policy and Nevada state regulations will have their alcohol product samples confiscated until the appropriate fees and taxes have been paid or proof of payment can be established.

Caesars Palace bell staff are prohibited from delivering alcohol to guest rooms, suites, exhibit halls, or any other location at Caesars Palace which may or may not be affiliated with the WSWA 77th Annual Convention & Exposition.

All participants in the WSWA Convention & Exposition MUST conform to federal and state statutes regarding the shipping, handling, display and sampling of alcohol beverage.
IMPORTANT CONTACTS

To coordinate the receipt of product at Caesars Palace through a wholesaler other than Breakthru Beverage, Southern Glazer’s or Johnson Brothers, please contact:

CHRISTELLE CHAVEZ
Shepard Exhibitor Specialist
cchavez@shepardes.com
(909) 212-7242

For questions regarding product handling, contact:

CINDY NACHMAN-SENDERS
Senior Consultant
Meetings & Conventions
WSWA
cindy@wswa.org
(202) 243-7710

OR

KARI LANGERMAN
Senior Director
Meetings & Conventions
WSWA
kari@wswa.org
(202) 243-7716